



**Brokers Ireland  
Affinity Schemes**  
Delivering Value  
to Members



# Brokers Ireland Affinity Schemes

A specially negotiated and comprehensive package of Brokers Ireland Affinity Schemes and discounts have been negotiated for the benefit of members by providing additional savings across key business services such as:



## COMPLIANCE



## TELECOMMUNICATIONS



## PROFESSIONAL INDEMNITY SCHEMES



## PRINT & STATIONERY



## IT SUPPORT & SERVICES



## UTILITIES



## RECRUITMENT



## PROFESSIONAL INSURANCE FINANCIAL RELATED SERVICES

This quick and easy e-guide will provide members with an instant reference to these affinity concessions and is aimed to drive greater efficiencies and value across your brokerage operation. Brokers Ireland will continue developing and strengthening this service for members by continuously adding new incentives and savings across our affinity programme.

Further details of these schemes are provided and accessible within the 'Members Area' of Brokers Ireland website and will be updated accordingly.



## Scheme Categories:

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# Professional Indemnity



**COMPETITIVE  
MARKET RATES**



**STABLE GROUP  
SCHEME**



**UNDERWRITTEN BY  
ALLIANZ**

Brokers Ireland have agreed an affiliation with Howden for Professional Indemnity Insurance with Allianz brought on as the Insurer for our Group scheme for members.

To avail of a PII quote from Allianz, please email seeking a proposal form to [brokerspi@howdeninsurance.ie](mailto:brokerspi@howdeninsurance.ie) , Once the proposal is completed, email it to Howden and you will receive terms prior to renewal.

If you have any further queries, please contact *David Holton* on [david@brokersireland.ie](mailto:david@brokersireland.ie) or alternatively call him on 086 023 5765



# Telecommunications



Deal from Three for Members and Staff.

## Three Affinity Scheme – 24 Month Contract

- All You Can Eat Data – ROI
- 8GB EU Data
- Free Three-to-Three calls
- 300 calls and 300 texts to other networks (ROI only)
- 300 EU calls and 300 EU texts while roaming
- Rewards and offers with the 3Plus loyalty programmes
- Smartphones from Free

From €27 incl. VAT per month.

To avail of these offers or receive further information, simply call **Three** on **1800 944 038** or alternatively email **exclusiveoffers@three.ie**.

## Three Affinity Scheme – 24 Month Contract

- All You Can Eat Data – ROI
- 15GB EU Data
- Unlimited ROI calls and texts to all networks
- Unlimited EU Calls and texts while roaming
- Rewards and offers with the 3Plus loyalty programmes
- Smartphones from Free

From €40.50 incl. VAT per month

To avail of these offers or receive further information, simply call **Three** on **1800 944 038** or alternatively email **exclusiveoffers@three.ie**.



## Recruitment



Brokers Ireland and FRS Recruitment, a long established, Irish owned Recruitment Agency with 11 offices nationwide and expertise in the financial and insurance sectors, are pleased to announce a corporate partnership aimed at delivering enhanced recruitment solutions for the insurance industry.

FRS Recruitment specialize in IT, Commercial, Professional, and Recruitment Services and their dedicated team of consultants combines innovative technology with expertise to help achieve success in the chosen career.

For further contact details view the flyer [brokersireland.ie/wp-content/uploads/2023/12/FRS-Flyer-for-Website.jpg](https://brokersireland.ie/wp-content/uploads/2023/12/FRS-Flyer-for-Website.jpg)

Phone: (01) 834 0035 | Email: [dublin@frsrecruitment.com](mailto:dublin@frsrecruitment.com)



## Utilities



### Fuel Cards Circle K and Topaz

Please see details below of how we might set up a Fuel Card Group Scheme for your B2B & B2C customers, we could set up two clients for Brokers Ireland B2B & Brokers Ireland B2C.

#### B2B Scheme – Corporate Account

- 4 Cent Per Litre Off Pump Pricing – Diesel & Unleaded at all Topaz & Circle K ROI Locations  
<https://www.circlek.ie/service-station/site-locator/> - pump prices will vary from site to site
- Monthly Invoice
- Payment by Direct Debit only 7 days following invoice
- Card posted direct to your business address along with PIN number by separate post
- No Interest Charge To Company
- No Card Charge or Set Up Fees

#### B2C Scheme – Staff Or Personal Use

- 3 Cent Per Litre Off Pump – Diesel & Unleaded at all Topaz & Circle K ROI Locations <https://www.circlek.ie/service-station/site-locator/> - pump prices will vary from site to site
- Weekly Invoicing Each Monday – up to 14 days interest free credit
- Payment by Direct Debit only 7 days following invoice
- Card posted direct to your home address along with PIN number by separate post
- Max 2 Cards per Application
- Personal Card Only
- No Card Charge or Set Up Fees



## Utilities



Brokers Ireland have partnered with Procure.ie to help reduce your utility costs in two key areas of Energy (Electricity & Gas) and Merchant services (Card / Online Payments).

Procure.ie are Irelands largest Utility consultants with over 20,000 customers nationwide.

Partnered with all major suppliers in each industry, Procure.ie will conduct a free utility audit on your current Electricity, Gas and Merchant Service bills. They will also provide ongoing account management throughout the duration of each contract, saving you time and money each year.

Energy – Save up to 50% on electricity and 65% on Gas usage.

Merchant Services – Save up to 35% on transaction fees and terminal rentals.

### Why Choose Procure.ie

- Increase profits with an average saving of 30%
- Increase negotiating power by tendering to multiple suppliers
- Save considerable time and effort
- First class account management every step of the way

To get in touch and avail of a Utility Audit, please contact:

Dean Rock on 087 701 8607

John Small on 087 063 0546 or alternatively email [sales@procure.ie](mailto:sales@procure.ie)



## Compliance

# RegSol

Regsol consultants have a vast amount of experience in authoring, amending and reviewing compliance policy documentation across a wide range of industries. In order to assess current levels of compliance or to assist in preparing for a CBI or DPC inspection they will undertake onsite reviews in areas of Anti-Money Laundering, Data Protection and Consumer Protection.

### The practical steps involved include:

- High Level review of existing Policies and Procedures
- Interviewing relevant personnel    Reviewing relevant documents e.g. ToB's, Suitability Statements, Privacy Notice, etc.
- Undertaking a sampling exercise of client files
- Comprehensive Report detailing Review Findings & Recommended Actions
- Serves as a roadmap for required actions going forward \*Can be provided to the CBI on request.

The Brokers Ireland 25% discount will be applied to the following rates:

Consultancy Day Rate	<b>€1,250 +VAT</b>
Training Hourly Rate	<b>€750</b>
Online Training Fees	<b>€50</b>

Estimated Timeframes - Onsite Review & Report Production	
<5 Staff	<b>Approx/ 1.5 Days</b>
5+ Staff	<b>Approx/ 2.5 Days</b>

[Visit Website](#)

RegSol

UNIT 23 TRINITY TECHNOLOGY & ENTERPRISE CAMPUS, PEARSE STREET, DUBLIN 2. D02 WR66



## Compliance

**Search4less.com**

**Probity4less**

### Probity4Less: Your Compliance Solution

New legislation is on the horizon, impacting how brokers certify the fitness and probity of individuals in certain roles starting December 29, 2023. Meet these obligations seamlessly with Probity4Less by Search4less.

#### What is Probity4Less?

Probity4Less, an integral part of our Search4less suite, simplifies compliance, ensuring efficiency and cost-effectiveness for brokers. Our searches align with Central bank requirements, offering complete bonding and a compliance certificate for your firm.

#### Key Features:

- **Certified Compliance:** Receive fully bonded compliance certificates meeting Central bank standards, complete with watermark and a unique certificate number.
- **Continuous Monitoring:** Behind-the-scenes interim monitoring of all members, with instant notifications for senior executives.
- **Flexible Updates:** Add new employees at no extra cost until the next annual update.

Cost : Avail our services at a flat rate of €10 (inclusive of VAT) per name.

### Search4Less: Your Essential Tool

Empower yourself with comprehensive company and director information through Search4less. Gain access to vital data like company details, director information, filed documents, shareholder records, legal judgments, bankruptcies, and more.

#### Key Benefits:

- **Unlimited Access:** Our annual subscription model provides limitless searches and downloads throughout the year without additional transaction charges.
- **KYC Empowerment:** Meet all your KYC requirements effortlessly; gain valuable insights into your clients' histories for more productive meetings and for client validation
- **Active Monitoring:** Stay informed about changes with our watchlist feature.

#### Subscription Details:

Search4less Standard: €195.00 + vat per annum

Special Offer: Subscribe to "Search4less Standard" before Dec. 21st and receive "Probity4Less" as part of your year-1 subscription.



## Compliance



### The Individual Accountability Framework

For years StubbsGazette has provided Fitness & Probity reports to many banks, financial services, credit unions and other regulated bodies. We have recently improved our series and added new datasets to help RFSP's perform their obligations under the new IAF regime.

New checks include Regulatory checks against disqualified/sanctioned individuals on the Irish Central Bank Financial Conduct Authority and the Prudential Regulation Authority registers.

StubbsGazette is the easiest and most cost effective way for you to run your PCF & CF Central Bank Fitness & Probity Compliance checks.

### Brokers Ireland Exclusive Offer:

#### Option 1

Fitness & Probity Report

**€10+ VAT each**

Includes: Judgements, Bankruptcies, disqualified/restricted directors, Companies & Directors, PEP/Sanctions listings & Regulatory Checks.

#### Option 2

Annual StubbsGazette Account

**€195+VAT\*Per User**

Online access to Judgments, Bankruptcies, disqualified/restricted directors, Companies & Directors, PEP/Sanctions listings & Regulatory Checks



## Cyber/IT Support



Cyber-attacks on businesses are increasing in frequency, scale and impact, and becoming more sophisticated and persistent. As a result, there is a heightened risk when it comes to IT systems failure and cyber 'trigger events', add to that, the recent COVID-19 situation. Brokers Ireland are delighted to have sourced an arrangement with IT security firm, Diacom for members

Diacom are pleased to offer Brokers Ireland members annual I.T service solutions based on:

**Anti-Virus** – is a data security utility which is installed in a computer system with a purpose of protection from viruses, spyware, malware, rootkits, Trojans, phishing attacks, spam attack, and other online cyber threats.<sup>1</sup>

**Microsoft Office 365 Cloud Email** – 2FA (Double Function Authentication) for Office 365 is available within all their plans and can be implemented as part of the setup at no extra charge and it is recommended that it is activated.

- Domain Name Registration (Optional)
- Managed Services Support

Please see enclosed [Diacom's proposal for Brokers Ireland members and costing attached.](#)

Diacom have a unique service offering affording their client base with a complete range of services and infrastructure across IT, Networking, Cybersecurity, Telecoms, AV and Cloud.

Meanwhile, we remind members to review the Guide to IT and Cyber Security Risk that is in the Compliance Support section of the Brokers Ireland website

**For further information, contact Lorcan McCrea – Sales Manager**

[Visit Website](#)

Diacom Ltd. 25 Western Parkway Business Centre, Ballymount Road, Dublin 12 Tel: 01-4195934 Fax: 01-4098889 Email: [lorcan@diacom.ie](mailto:lorcan@diacom.ie) Site: [www.diacom.ie](http://www.diacom.ie)



## Information Technology Support & Services



Brokers Ireland have partnered with the full service digital and content creation agency the Loco Group.

This comes at a great time as digital consumption is continuing to increase with Irish consumers spending an average of 5 hours 59 minutes online per day. This partnership will give all brokers Ireland members 15% off the Loco Group services outlined below:

- Graphic Design & Branding
- Web Design & Development
- Video Production & Motion Graphics

If you are interested in enhancing your digital presence please reach out to Alex Dorman from the Loco Group on 085 180 9554.



# Information Technology Support & Services



## What's Xennial365?

"Xennial" refers to the generation of people born between 1977 and 1983, who experienced both traditional and digital technology, and who possess unique skills and knowledge to address today's business challenges. "We are Xennials".

"365" represents the commitment to providing comprehensive and personalized technological solutions throughout the year, 365 days. We also refer to Microsoft Azure and Microsoft 365 consultancy services excellence.

## What's an IT enterprise architect?

The role of an IT Enterprise Architect extends beyond individual projects; they provide a long-term vision for the organization's IT infrastructure. By identifying opportunities for standardization, consolidation, and automation, they enable businesses to eliminate unnecessary expenses, minimize downtime, and ensure scalability as the company grows.

## What We Do? We do projects.

- IT Consulting, including IT Overviews & documentation, On-Premises and Azure deployments, Enterprise Wi-Fi designs, Cybersecurity, Microsoft 365 Audits, and IT Project Management.
- Merges and Migrations, Email and data to Office 365, Virtualization, IaaS migrations to Azure, Data Migration and Application Migration.
- Training, In-house tailored training programs.

## Companies we work with

Primarily, we collaborate with various companies in Ireland across sectors such as finance, international healthcare, insurance, retail, and other IT service providers. Our work involves understanding their unique needs and challenges and providing tailored IT solutions to help them optimize their operations and achieve their business goals.

In a world where technology is essential, finding a loyal partner is not complicated. We work with Irish, Spanish, and English customers offering IT Consultancy Services related to Infrastructure, Virtualization, Microsoft 365, and Microsoft Azure

If you have any questions, please contact [jpsanz@xennial365.com](mailto:jpsanz@xennial365.com) or visit [www.xennial365.com](http://www.xennial365.com)



## Information Technology Support & Services



Get up to speed with your IT skills with IACT and Brokers Ireland.

IACT are delighted to present our eLearning and online webinar training programmes for members of Brokers Ireland.

We've put together a special package of training programmes and webinars that will develop your team's skills in IT. Companies rely more than ever on technology to help solve their problems – whether its learning how to master Excel, work with PDFs, arrange a Zoom or WebEx meeting – we have you covered.

As an member of Brokers Ireland – your team have exclusive access to a wide range of IT training programmes for you and your team that you can access at any time.

### **Our courses are live or online (we can also come to you or arrange a private training session).**

- Your team will earn CPD points for completing training programmes helping ensure their accreditation
- Our courses are built and designed in Ireland by experienced trainers familiar with the requirements and skills needed by Irish businesses
- Designed for professionals and providing industry leading CPD accreditation
- Attend Live Online webinars with your colleagues every second Friday to learn the latest tips & tricks, techniques and trends from industry leading experts.
- Brokers Ireland members enjoy a 10% discount off all IACT's services – including classroom and virtual classroom programmes run by IACT, Excel consultancy, Graphic and Web Design and custom eLearning development.

Call Jackie or Ian on 01 4347600

Visit us on [www.iact.ie/brokers-ireland](http://www.iact.ie/brokers-ireland)



## Print & Stationery



Brokers Ireland has partnered with Purple Panda an Irish Office Supplies & Furniture specialist. Their website host over 150,000 products. As a Brokers Ireland member you can now avail of discounted pricing through our dedicated account manager Barney Rock. This service includes free next day delivery anywhere in Ireland.

### Product & Services:

- Office Supplies & Stationery
- Office Furniture & Chairs
- Office Fit Outs & Design
- Ink & Toner
- Laptops, Tablets & Computers
- Printers & Scanners
- Headsets & Cables
- Cleaning Supplies
- Facilities Supplies
- Managed Print Service

For further information please contact Barney Rock

**[BarneyRock@purplepanda.ie](mailto:BarneyRock@purplepanda.ie)**

or call Barney directly on 01 564 9548

Dublin Office Main Road, Tallaght, Dublin 24 D24 HH7F



## Print & Stationery



Brokers Ireland are delighted to have negotiated a discounted rate for members with Punctual Print for Signage.

- Covid Indoor and Outdoor Signage as seen in our Brochure
- Stationery needs eg. Letterheads, Business Cards, Compliment Slips
- Branded Promotional Merchandise
- Event printing eg. Trade Stands, Pull Up Banners, Signage
- Vehicle Branding
- Fulfillment
- Office Branding eg. Manifestation on Windows, Walls.

[For further information please contact Sonia Moran](#)

[sonia@punctualprint.com](mailto:sonia@punctualprint.com) or alternatively call her on **0876611506**.

For further details on the offer please log in to the **Brokers Ireland members area**

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## Print & Stationery



Have the edge in digital marketing for your business in 2020!

**Introducing Smart Card** – Ireland’s latest development in digital marketing technology. This is the smartest tool in business promotion that’s been seen for some time and you don’t want to miss out.

### **This tool will add value and benefit your business in the following ways:**

- Your paper business card is transformed into a professional digital identity which is saved on your phone and with you at all times
- Your complete business profile all in the one place – contact info, photo, website, social media presence
- Business promotion at the touch of a button – send the card easily on your phone by text, email, WhatsApp, QR Code – as many times as you wish!
- Increase in website hits – analytics are available in a monthly report
- Offer staff a new and improved way of promoting the business
- An environmentally friendly way of promoting business with no more printing of paper cards
- Have visibility on how your business cards are performing for the company through monthly reports

**Special offers available on orders for multiple cards within a business. Ensure the office are in the best position for promoting your business in the New Year. Please click the logo below to view my business card:**

[view my business card](#)

Please contact us by email [info@smartcard.ie](mailto:info@smartcard.ie) or by phone **056 7756376** and **085 8056161** for further information.



## Health & Mental Wellbeing



Spectrum.Life are delighted to partner with the Brokers Ireland in providing valuable wellbeing supports for members nationwide.

Spectrum.Life are the largest provider of employer health and wellness services in Ireland, and we're now available across the UK too! We look after the health and wellness needs of 100s of clients and now over 1 million users.

We recognise that the threat posed by the Coronavirus may cause anxiety amongst Brokers Ireland members, employees of the industry and their families. At times of stress or uncertainty, it's better to talk as we all work better with support. Our EAP team are here to help manage employees' mental wellbeing during these times while also providing them with information and resources to make their day-to-day lives a little easier.

### Products

#### [Spectrum.Life Employee Assistance Programme – What's included?](#)

- Access via free 24/7 telephone helpline, email or live chat
- 6 face to face counselling sessions per issue (Also available by video and phone)
- Partner/Spouse and children over 16 living at home included
- Digital wellbeing portal, Expert Wellbeing videos, podcasts, blogs + EAP access
- Financial advice, legal information, parenting, Life coaching and more
- In depth anonymous reporting to track trends and your employee's needs

**Pricing - All Brokers Ireland members can register their organisations today at discounted rate of up to 45% exclusively for all Broker Ireland members.**

[Click Here to learn more](#)

Contact details | Name- Mark Fitzgibbon | Phone – 087 140 0742 |  
Email: [markfitzgibbon@spectrum.life](mailto:markfitzgibbon@spectrum.life) or [sales@spectrum.life](mailto:sales@spectrum.life)



# Professional Insurance Financial Related Services



### Broker Ireland offering

We are delighted to partner with Broker Ireland in the roll out of the PensionsVault Platform to the adviser market and to celebrate this we are providing a discounted offer available exclusively to Broker Ireland members. Members can avail of reduced pricing and premium features by using the code BROKERIRELAND at checkout.

### What is PensionsVault?

PensionsVault is a Digital Engagement platform for small group pensions. It ensures that advisers are in control of scheme member communications, building engagement and revenue opportunities throughout the year.

### Why would members use it?

Provides a unique facility for scheme members to manage ALL their pensions in ONE place, even overseas benefits, to see their future in a single view.

### What is the benefit for advisers?

- Multi-scheme marketing
- Digital hands-free engagement
- Automated digital engagement calendar
- Dedicated Scheme Engagement Manager

### Broker Ireland special offer

**We are delighted to offer Broker Ireland members an exclusive offer on the PensionsVault Platform. Members can receive discounted pricing and enhanced benefits set out below.**

	Standard Pricing	Broker Ireland exclusive
Cost per month (+vat)	€169	€149
Number of schemes	3	5
Members/scheme	100	100

For more information contact

Karl O Meara (01) 9011 336 / 0872151007 [karl@centric.ie](mailto:karl@centric.ie)



## Professional Insurance Financial Related Services



### Do you need help setting Building sums Insured for your commercial policyholders?

Research shows us that 85% of Buildings aren't insured for the correct amount, leaving policyholders and insurance brokers significantly exposed in the event of a loss. Underinsurance is avoidable and one of the most straightforward pre-loss risk management tools available to brokers and policyholders.

Brokers Ireland has teamed up with Rebuildvaluation.ie to offer exclusive discounted rates for our Reinstatement Cost Assessment surveys for Brokers Ireland members. We provide a friendly, fast, efficient and independent insurance valuation backed by specialist RICS PII policy cover.

We are RICS Accredited Chartered Surveyors and Ireland's leading providers of Onsite Rebuilding Valuations (RCAs) to Insurance brokers and policyholders. A professional valuation removes the guesswork at renewal/inception time and eliminates underinsurance risks for policyholders and insurance brokers.

### Getting a quote is quick and easy;

We can give an accurate estimate of the service fee upon enquiry from the broker once they have identified a building with potential risks.

All we need is the following;

- The address/eircode
- The current occupation of the building
- Current sum insured

Call Trevor Kelly on 0863571713 or email [trevor@rebuildvaluation.ie](mailto:trevor@rebuildvaluation.ie) for more information. Quote Brokers Ireland when booking for a 15% discount off our standard fee.



## Professional Insurance Financial Related Services

The Timebank 

### The Timebank – Grow Your Brokerage Business

#### Spend Valuable Time With Your Clients – Cutting Edge Broker Support Solutions

Raise your business to the next level with The Timebank's support solution services for Brokers. With many years of experience working with and supporting the UK's leading Financial Planner & Adviser businesses, The Timebank is now excited to launch its services through Brokers Ireland members affinity scheme.

Combining the resources of our dedicated paraplanning and support teams, our affinity scheme provides leading-edge adviser support solutions that allow you to grow your business and spend more valuable time with your clients. Attractive payment plans are available to suit your budget.

- Financial Planning Support
- Administration Support
- Research & Analysis Support
- Technical Support
- Report Writing
- Cut Administration Costs
- Increase Time Efficiencies
- Due Diligence Reports
- Investment Reports
- Client Reviews Support
- Processes Design and Implementation
- Resources Supports

[For further information on our service,](#)  
[please contact a member of our team today to find out more!](#)



## Professional Insurance Financial Related Services



### The Big Red Cloud

Big Red Cloud offers cloud-based accounting software to help Brokers and their Accountants run more efficiently. Big Red Cloud software allows you to manage Sales, Purchases, VAT, Nominal, Bank, and P&L and balance sheet. All Irish & UK Vat reporting and obligations are catered for and it produces all your VAT reports.

With the open banking link, the software allows you to automatically import your bank transactions to categorise them and the bank reconciliation feature will automatically reconcile your bank account to ensure everything is running smoothly. The software also contains features such as Big Red PI (purchase importer) which enables you to import and post purchase invoices automatically into Big Red Cloud saving time and money and cutting down on mistakes. The software is user friendly with features such as the recurring invoice feature to take the hassle out of invoicing.

The cloud makes data and software accessible online anytime, anywhere and from any device. Cloud software allows firms to stop relying on their computers hard drive to store their vital information and adds security and reliability to having access to your information at all times. Cloud accounting is encrypted to ensure private data is kept safe much like online banking. Users have personalised login details to view their information and files stored in the cloud.

### Special Offer for Brokers Ireland Members

**This offer is for all new customers of Big Red Cloud and available to All members of the Brokers Ireland, whom will be entitled to a discount of 10% off the annual subscription price for Big Red Cloud.**



# Professional Insurance Financial Related Services



## Professional Auditing Services

Brokers Ireland Panel of Auditors has been compiled for the purpose of providing professional accountancy audit services exclusively for members at a discounted rate. Each auditor participating on the panel have agreed to provide a 15% discount off professional fees to Brokers Ireland members.



# Brokers Ireland Affinity Schemes Delivering Value to Members

## Disclaimer

While every care has been taken by Brokers Ireland in offering this third-party service to members, no legal responsibility or liability is accepted, warranted or implied in respect of any errors, omissions or misstatements. These offers are intended as a service only and does not purport to be legal advice. Readers are advised to seek independent professional advice before acting on anything contained within these member offers.

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Jan 2024